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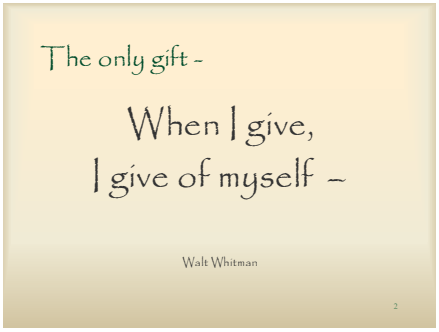

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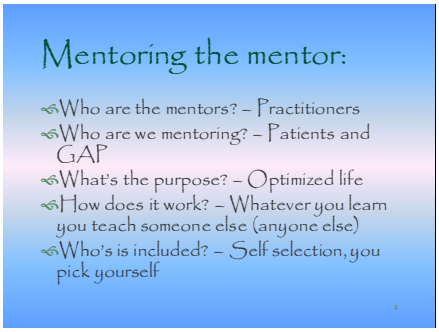

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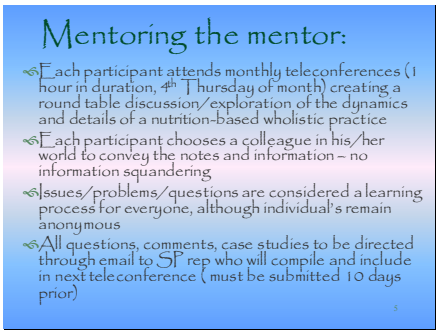

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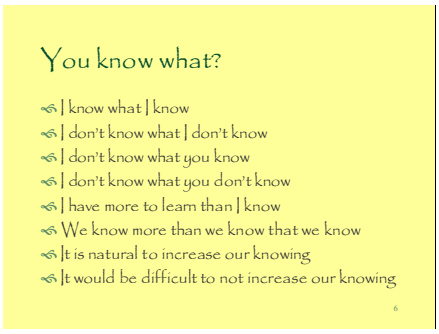

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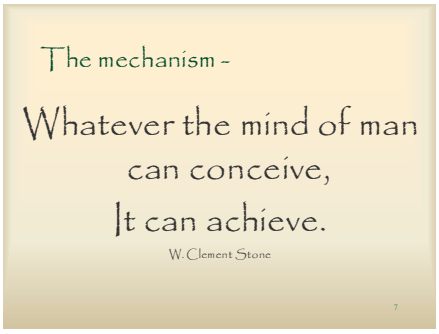

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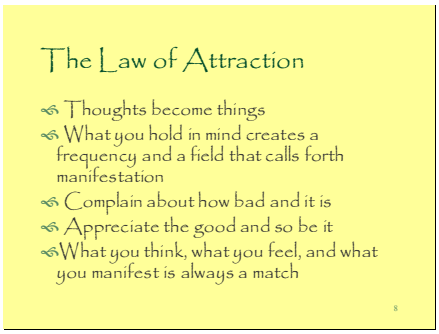

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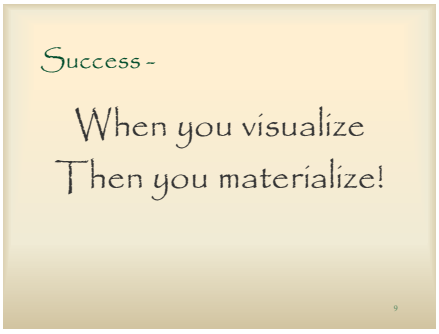

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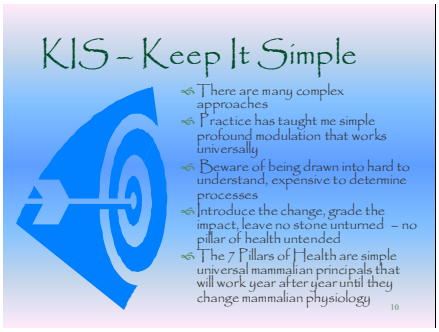

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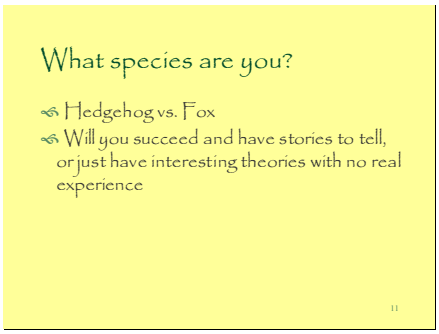

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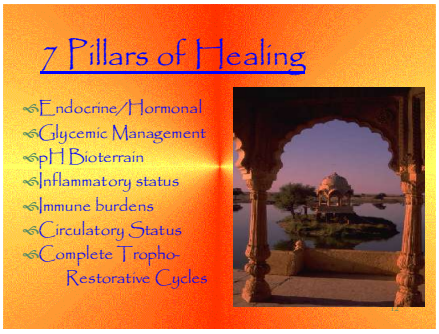

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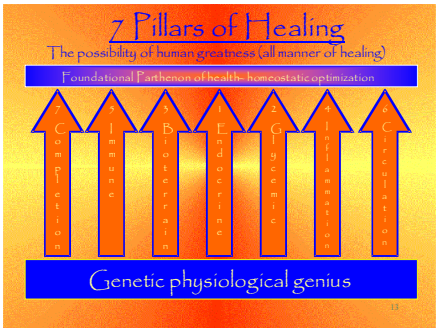

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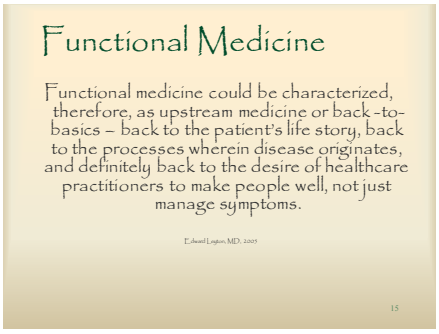

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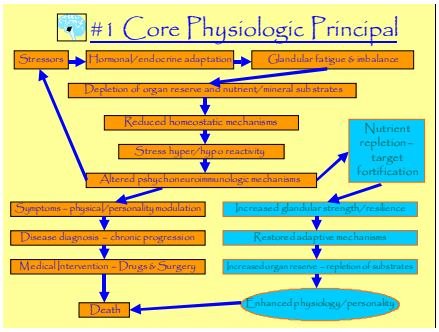

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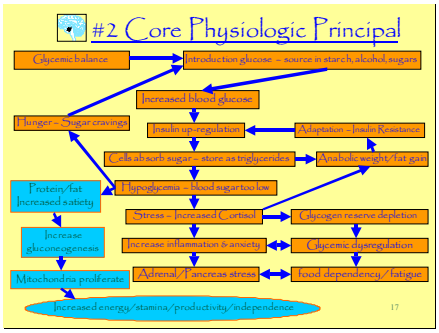

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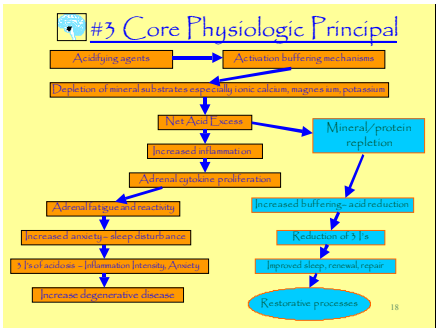

Slide 19

Calcium to Phosphorus ratio

- 2.5 is healthy ratio Ca/P
- When ratio is high too much calcium compared to phosphorus skewing physiology toward plaquing and circulatory issues
- Ratio too low means not enough calcium skewing towards immune incompetence and vulnerability to tolerance of dangerous cellular activity
- Calcifood (1 Tbsn), Calcium Lactate (3-6), Calsol (3-6), Calamo (4-10 for rapid up-regulation of calcium) are easy ways to increase ionic calcium
- Circuplex (3-6) is best way to increase phosphorus

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Slide 20

The K Graph – Heart or Cancer

- Created by Page who observed calcium above a certain mark associated with heart disease, while calcium below a certain mark associated with cancer
- Published in 1950 and substantiated in 1995 with the discovery of the calcium shell phenomenon

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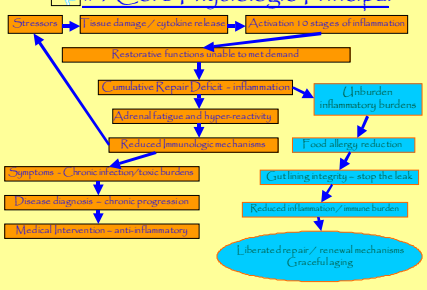
Slide 21

#4 Core Physiologic Principal



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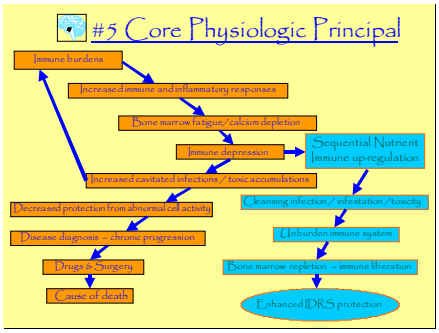

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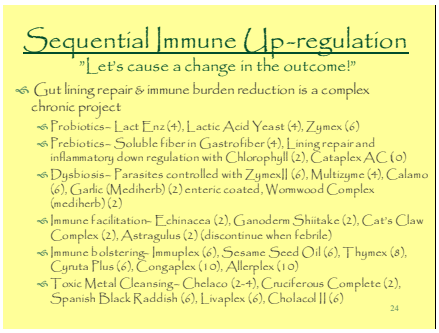

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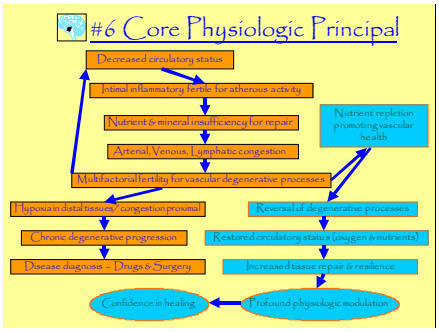

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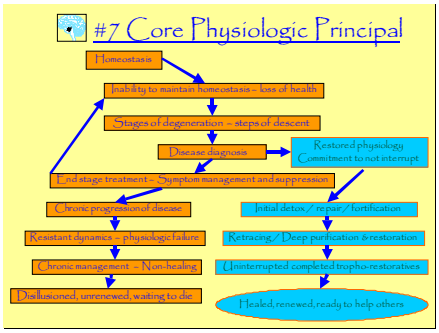

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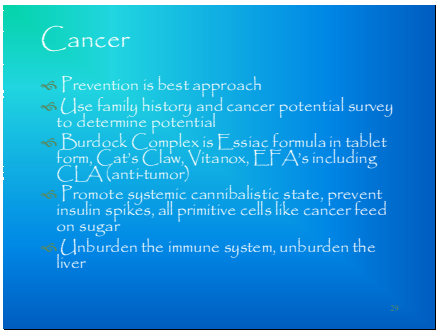

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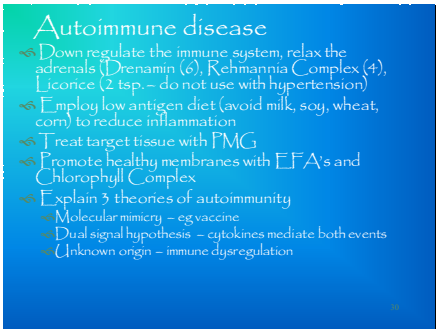


Slide 31

Heart & Circulatory disease

- Autopsy has never revealed a 100% blocked artery without associated vasoconstriction
- CRP – less than 0.4, levels between 2 and 3 are associated with colon cancer, acute infection can elevate levels above 6
- Homocysteine – the protein (velcro) on the lining of the artery to which plaque may attach itself
- Cholesterol is controlled through triglycerides
- Oral chelation technique use Garlic (2/day, or Mediherb 3/day), Cayenne (2/day), Horse Chestnut 2/day, Hawthorne (2/day), EFA support

Slide 32

Arthritis & Osteoporosis

- OA and Osteoporosis are cousins
- Compression of bone due to loss of matrix strength and protein cause remodeling to occur
- Thumping (20) and exercise
- Low glycemic diet with urine and saliva pH monitoring
- Fosomax recent study showed no reversal to long term use, but it was a small inconclusive study
- Repeat bone density studies in 9 months (as soon as 6 months) to document improvement
- Study in Australia on data base of 240K reveals new etiology to OA that is circulatory in nature

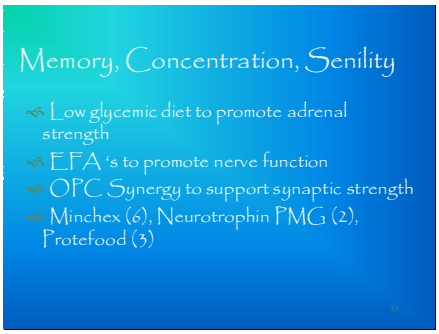
Slide 33

Migraines & Headaches

- Distinguish migraines by presence of photophobia and nausea
- Migraines treat upper digestive (usually gallbladder) affecting mechanism of Vagus sensory nerve feedback
- Frontal headaches usually sinus/tooth infection – Thymex(15), SSO(12)
- Basal headaches usually relate to stomach and upper digestive function– Okra Pepsin (6), Gastrex (6), LactEnz (6)

Slide 34

Slide 35



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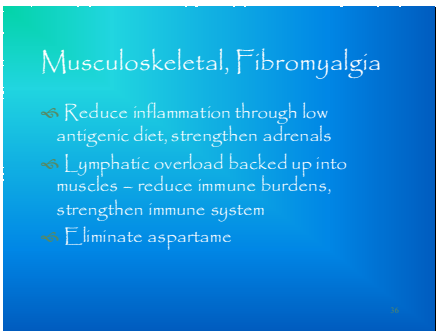

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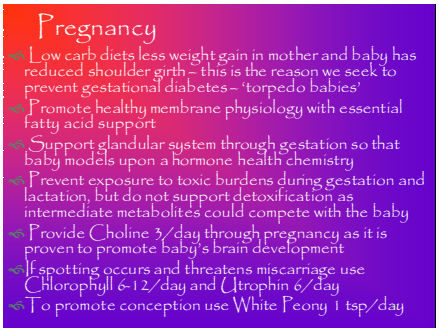

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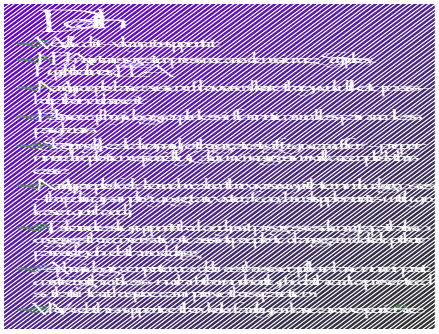

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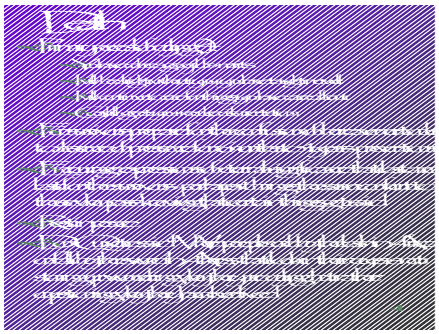

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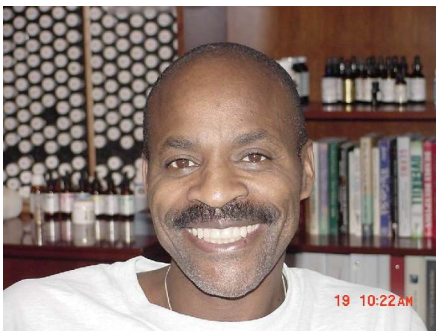

Slide 43

Bigger than your practice -

- When the doctor begins to not do the things that he did do that created success
- The loss of humility and the elaboration of false confidence – results in loss of fascination with healing
- Breaking the rules and policies
- Early warning sign of decline – either change or sell fast

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Slide 44

Formula for Success – The 'I's have it

1. Introduction – be transparent and rational
2. Interview – be mutual and intimate
3. Investigate – measure and record
4. Initiate – report of findings and correlate
5. Inquiry – check for conception
6. Itinerary – scheduling and treatment plan

Every visit includes every ingredient

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Slide 45

Introduction -

- Show your philosophy
- Share the mission
- State what you are going to do
- Enroll patient in why you are doing exam

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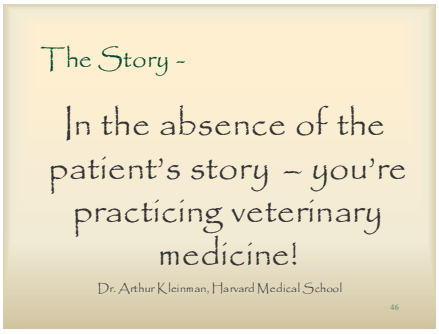
Slide 46



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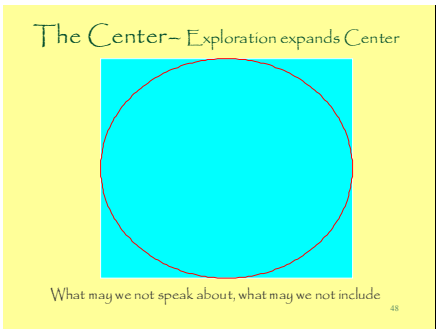

Slide 49

What matters -

More important than knowing what kind of disease the patient has, is knowing what kind of patient has the disease.

Dr. William Osler

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Slide 50

Investigate -

- Utilize analytical tools to measure wellness and anomalies
- Educate as you proceed – why, what is learned
- Practice vocal anesthesia to offset test anxiety (white coat syndrome)
- Correlate major complaints/symptoms with findings

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Slide 51

Accuracy -

Last correct weather report was when God told Noah,
"It's going to rain"
Since then it's all been guesswork

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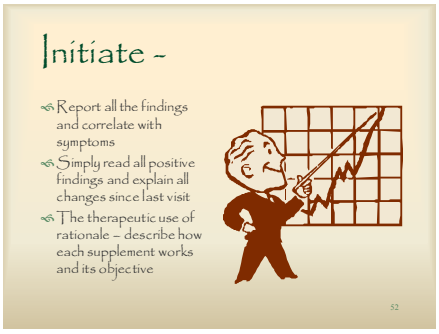
Slide 52



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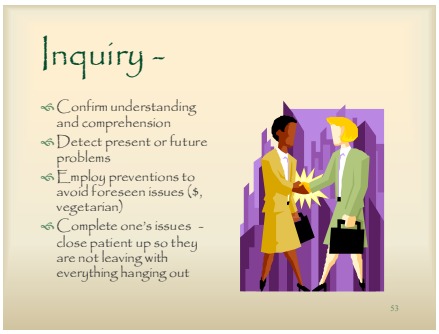

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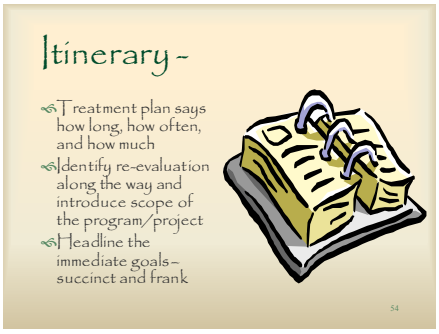

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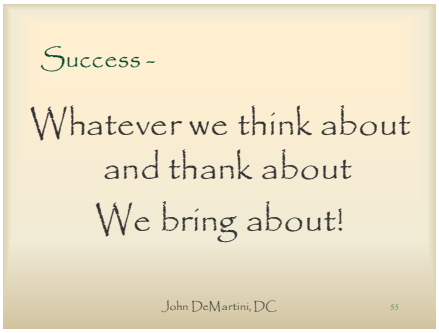

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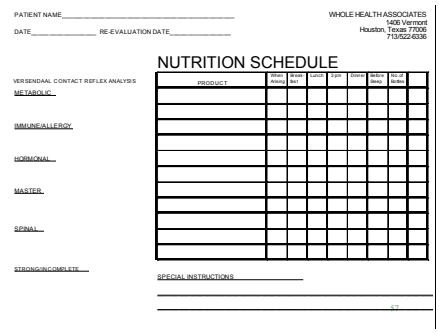

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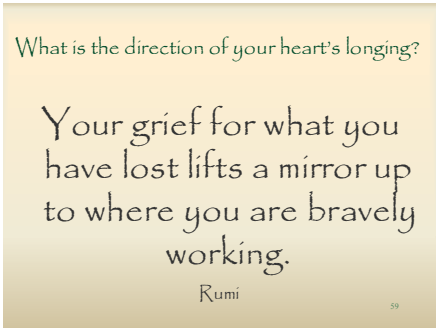

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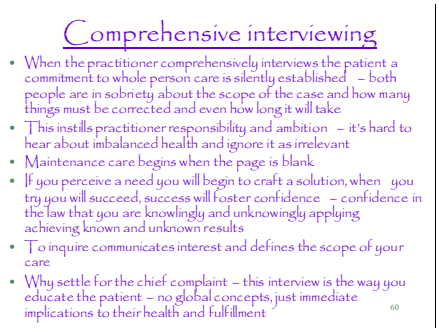

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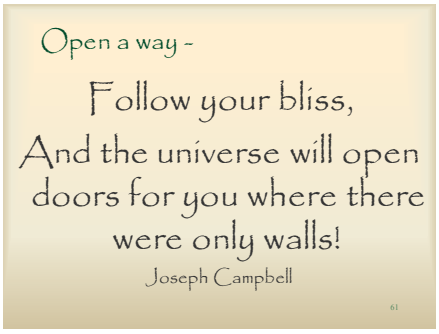

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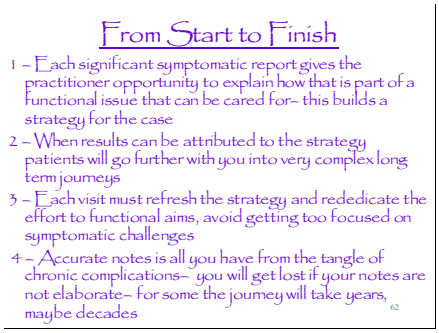

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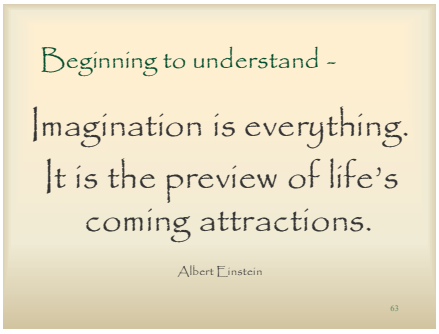

Slide 64

Visit after Visit – The Gold Standard

- Patient primary concern – must be revisited and respected – if not clear and honored patient will not be open to anything additional the doctor envisions – it is 'true north' that the compass always points to (e.g.. constipation, loss libido, fertility, headaches, prevent cancer)
- The gold standard is the comprehensive nature of a functional me dicine oriented practitioner which assures accountability and therefore safety in the exploration – acts as an anchor to the lofty expansiveness of biochemical modulation, and the possibility to continually chose or unchoose this approach
- Every item of the sheet from the former interview must be reviewed – simply record answers – Accurate note-taking creates doctor confidence in the future when notes may be essential to determine direction
- Remember each visit includes a report of findings – report the changes in the symptomatic profile and changes in examination findings – you never have to convince them – this does it for you
- Often patient will say, "I'm not sure it worked?" – turn sheet over and review the symptoms that have changed – do not be drawn into an opinion until after you have reviewed the interview – results are not about opinions – truth, and our experience of it working in our lives is incontrovertible

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Slide 65

Slide 66

Visit after visit – From start to finish

- There is no finish line! (Nike)- Continue to declare the project by reviewing the former data and noting changes- we are experts in change– change is process– the process is balancing/healing
- Pin the tail on the supplement- every change noted relates to the program of change/transformation that you have initiated with them- reveal your expertise in how the body works to explain to them what is happening
- Each visit further astounds the patient- they return expecting to be let down, expecting to find that the first visit was great but too good to be true and cannot happen again – what they don't know is that what worked was the formula for caring that biochemical consultation employs- it will be here time after time for years – it will become a standard in their lives, most likely found nother place that with you
- After nine months has gone by, the seven pillars of health have been achieved and the "Parthenon of health" is a reality the leftover interweis the icing on the cake which distinguishes you as a master- because you are committed to go all the way
- All the really great miracles in healing are accomplished from the "Parthenon of health" – you must be strong to do great things- the deep work only begins after basic detox, repair and balancing has been realized
- The interview keeps us focused on the whole journey instead of just the highlights of big change in the beginning

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Slide 67

In everyone's life, at some time, our inner fire goes out. It is then burst into flame by an encounter with another human being. We should all be thankful for the people who rekindle the human spirit
Albert Schweitzer

Slide 68

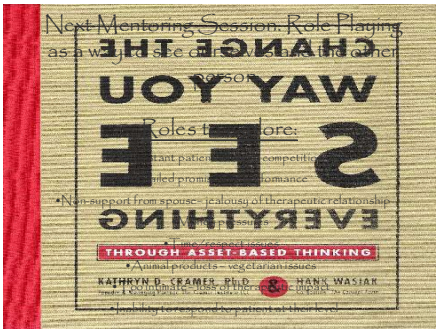
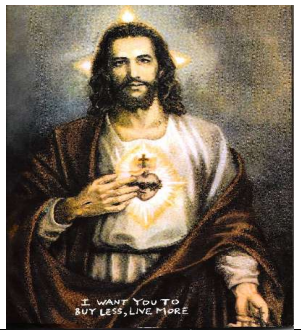
Source -

All that we are is the result of what we have thought

Buddha

Slide 69

Slide 70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